

Total Sales by City 2008 – 1965 Year-End Statistics

YEAR	Total County UNITS SOLD	AVERAGE SALES PRICE	Belvedere UNITS SOLD	AVERAGE SALES PRICE	Corte Madera UNITS SOLD
2008	2081	\$1,075,509.00	23	\$4,132,193.00	90
2005	3407	\$1,078,819.00	38	\$2,806,076.00	135
2000	3305	\$722,780.00	27	\$2,668,704.00	146
1995	2277	\$397,069.00	25	\$870,030.00	111
1990	2488	\$379,581.00	17	\$1,130,265.00	103
1985	2874	\$200,557.00	38	\$613,618.00	100
1980	2120	\$168,508.00	18	\$316,561.00	85
1975	3127	\$64,215.00	42	\$133,735.00	121
1970	1829	\$37,845.00	23	\$80,350.00	88
1965	1807	\$30,710.00	27	\$58,035.00	106

YEAR	Total County AVERAGE DAYS ON MARKET	MEDIAN SALES PRICE	Belvedere AVERAGE DAYS ON MARKET	MEDIAN SALES PRICE	Corte Madera AVERAGE DAYS ON MARKET
2008	85	\$790,000.00	107	\$2,800,000.00	48
2007	73	\$900,000.00	116	\$2,850,000.00	51
2006	67	\$864,500.00	130	\$2,800,000.00	49
2005	47	\$850,000.00	91	\$2,625,000.00	38
2004	49	\$750,000.00	74	\$2,200,000.00	33
2003	61	\$625,000.00	99	\$1,750,000.00	47
2002	77	\$625,000.00	117	\$1,995,000.00	68
2001	75	\$585,000.00	111	\$2,037,500.00	68
2000	31	\$530,000.00	50	\$2,050,000.00	23
1999	36	\$450,000.00	61	\$1,585,000.00	28
1998	41	\$390,000.00	39	\$1,353,000.00	37
1997	91	\$369,000.00	112	\$1,107,500.00	75
1996	106	\$349,000.00	139	\$855,000.00	90
1995	105	\$335,000.00	111	\$890,000.00	99
1994	101	\$330,000.00	119	\$950,000.00	103
1995	105	\$335,000.00	111	\$890,000.00	99
1994	101	\$330,000.00	119	\$950,000.00	103

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AVERAGE SALES PRICE	Fairfax UNITS SOLD	AVERAGE SALES PRICE	Greenbrae UNITS SOLD	AVERAGE SALES PRICE	Kentfield UNITS SOLD	AVERAGE SALES PRICE
\$1,133,813.00	65	\$733,626.00	60	\$966,623.00	45	\$2,169,822.00
\$1,020,082.00	96	\$815,305.00	91	\$1,033.00	68	\$2,183,963.00
\$598,905.00	98	\$457,863.00	88	\$592,237.00	75	\$1,575,337.00
\$355,580.00	74	\$285,272.00	69	\$375,087.00	61	\$749,787.00
\$345,087.00	91	\$265,468.00	73	\$345,160.00	44	\$703,470.00
\$169,134.00	124	\$141,560.00	73	\$202,445.00	85	\$342,327.00
\$156,942.00	105	\$130,483.00	55	\$165,104.00	51	\$287,411.00
\$55,055.00	165	\$48,955.00	71	\$75,435.00	68	\$110,665.00
\$36,635.00	98	\$28,355.00	49	\$50,995.00	36	\$56,280.00
\$28,040.00	93	\$25,095.00	56	\$40,275.00	39	\$46,960.00

MEDIAN SALES PRICE	Fairfax AVERAGE DAYS ON MARKET	MEDIAN SALES PRICE	Greenbrae AVERAGE DAYS ON MARKET	MEDIAN SALES PRICE	Kentfield AVERAGE DAYS ON MARKET	MEDIAN SALES PRICE
\$975,000.00	78	\$694,000.00	68	\$882,000.00	75	\$1,805,000.00
\$950,000.00	58	\$760,000.00	42	\$1,060,000.00	77	\$1,825,000.00
\$919,000.00	59	\$741,500.00	58	\$925,000.00	57	\$1,570,000.00
\$950,000.00	48	\$750,000.00	38	\$1,020,000.00	73	\$1,782,500.00
\$805,000.00	41	\$665,000.00	36	\$860,000.00	70	\$1,612,500.00
\$710,000.00	53	\$589,000.00	51	\$795,000.00	70	\$1,405,000.00
\$670,000.00	78	\$539,000.00	71	\$719,000.00	92	\$1,400,000.00
\$582,000.00	72	\$493,000.00	69	\$647,000.00	97	\$1,162,500.00
\$565,000.00	26	\$429,000.00	21	\$557,250.00	35	\$1,225,000.00
\$477,000.00	29	\$429,000.00	27	\$448,000.00	43	\$1,185,000.00
\$390,000.00	42	\$330,000.00	43	\$460,000.00	42	\$790,000.00
\$356,500.00	99	\$301,250.00	84	\$401,000.00	93	\$702,500.00
\$354,000.00	96	\$292,500.00	96	\$400,000.00	90	\$627,500.00
\$339,000.00	91	\$285,000.00	102	\$384,500.00	112	\$725,000.00
\$320,000.00	97	\$273,000.00	89	\$388,000.00	99	\$675,000.00
\$339,000.00	91	\$285,000.00				
\$320,000.00	97	\$273,000.00				

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Larkspur UNITS SOLD	AVERAGE SALES PRICE	Mill Valley UNITS SOLD	AVERAGE SALES PRICE	Novato UNITS SOLD	AVERAGE SALES PRICE	Ross UNITS SOLD
62	\$1,326,939.00	256	\$1,397,116.00	563	\$598,367.00	28
86	\$1,310,744.00	465	\$1,245,978.00	925	\$772,222.00	37
83	\$814,478.00	460	\$918,469.00	799	\$441,914.00	27
62	\$423,160.00	336	\$456,926.00	521	\$283,799.00	25
91	\$356,746.00	379	\$444,767.00	635	\$289,534.00	18
79	\$201,057.00	429	\$213,344.00	707	\$158,674.00	29
61	\$203,926.00	309	\$193,627.00	569	\$141,566.00	26
70	\$72,670.00	449	\$65,770.00	714	\$53,750.00	29
56	\$36,730.00	246	\$36,910.00	357	\$31,310.00	17
42	\$30,055.00	315	\$29,935.00	238	\$25,495.00	6

Larkspur AVERAGE DAYS ON MARKET	MEDIAN SALES PRICE	Mill Valley AVERAGE DAYS ON MARKET	MEDIAN SALES PRICE	Novato AVERAGE DAYS ON MARKET	MEDIAN SALES PRICE	Ross AVERAGE DAYS ON MARKET
67	\$1,249,000.00	74	\$1,200,000.00	100	\$530,000.00	76
55	\$1,250,000.00	58	\$1,205,000.00	83	\$700,000.00	100
47	\$1,255,000.00	57	\$1,100,000.00	71	\$720,000.00	72
33	\$1,237,500.00	44	\$1,050,000.00	43	\$712,000.00	70
50	\$996,000.00	53	\$925,000.00	41	\$628,000.00	60
63	\$897,000.00	57	\$842,740.00	56	\$538,000.00	88
69	\$817,000.00	77	\$799,000.00	70	\$490,000.00	104
72	\$733,000.00	71	\$785,000.00	67	\$451,000.00	82
35	\$745,000.00	30	\$770,000.00	29	\$396,000.00	34
24	\$575,000.00	43	\$620,000.00	34	\$328,000.00	45
39	\$497,000.00	34	\$512,000.00	39	\$299,000.00	42
87	\$467,000.00	80	\$465,000.00	96	\$276,900.00	90
83	\$441,500.00	97	\$425,000.00	120	\$268,000.00	111
91	\$432,500.00	95	\$392,000.00	108	\$262,500.00	119
89	\$397,500.00	90	\$408,500.00	98	\$258,000.00	101

AVERAGE SALES PRICE	San Anselmo UNITS SOLD	AVERAGE SALES PRICE	San Rafael UNITS SOLD	AVERAGE SALES PRICE	Sausalito UNITS SOLD	AVERAGE SALES PRICE
\$3,181,446.00	115	\$1,240,140.00	488	\$790,044.00	74	\$1,296,701.00
\$2,786.00	213	\$1,043,718.00	764	\$880,761.00	168	\$1,035,793.00
\$1,585,023.00	192	\$649,804.00	813	\$540,514.00	166	\$914,969.00
\$891,670.00	142	\$368,489.00	529	\$445,215.00	113	\$456,060.00
\$905,806.00	154	\$380,041.00	577	\$352,990.00	121	\$373,705.00
\$354,537.00	206	\$201,159.00	645	\$174,353.00	152	\$239,805.00
\$295,577.00	132	\$165,854.00	497	\$144,349.00	80	\$214,614.00
\$101,840.00	270	\$60,535.00	816	\$61,285.00	67	\$85,470.00
\$57,425.00	166	\$32,505.00	540	\$38,000.00	36	\$61,365.00
\$45,460.00	196	\$27,325.00	531	\$30,895.00	35	\$42,765.00

MEDIAN SALES PRICE	San Anselmo AVERAGE DAYS ON MARKET	MEDIAN SALES PRICE	San Rafael AVERAGE DAYS ON MARKET	MEDIAN SALES PRICE	Sausalito AVERAGE DAYS ON MARKET	MEDIAN SALES PRICE
\$2,550,000.00	66	\$970,000.00	86	\$685,000.00	83	\$1,127,500.00
\$2,660,000.00	57	\$921,500.00	68	\$790,000.00	87	\$985,000.00
\$2,109,500.00	54	\$889,500.00	62	\$789,000.00	76	\$925,500.00
\$2,260,000.00	44	\$895,000.00	41	\$800,000.00	57	\$887,500.00
\$1,922,500.00	43	\$799,500.00	42	\$689,570.00	53	\$720,000.00
\$1,428,000.00	59	\$725,000.00	59	\$615,000.00	69	\$649,000.00
\$1,790,000.00	71	\$650,000.00	71	\$585,000.00	90	\$639,000.00
\$1,737,500.00	69	\$620,000.00	75	\$548,500.00	84	\$616,500.00
\$1,375,000.00	30	\$589,000.00	27	\$500,000.00	34	\$680,000.00
\$1,025,000.00	40	\$507,500.00	32	\$400,000.00	34	\$500,000.00
\$1,029,000.00	39	\$414,950.00	34	\$359,000.00	44	\$449,000.00
\$839,300.00	79	\$380,000.00	87	\$329,250.00	83	\$447,000.00
\$865,000.00	89	\$355,000.00	102	\$315,000.00	110	\$377,500.00
\$704,757.00	92	\$348,750.00	101	\$315,00.00	115	\$428,750.00
\$715,000.00	88	\$352,000.00	102	\$312,00.00	114	\$377,500.00

Tiburon		Misc. Marin County	
UNITS SOLD	AVERAGE SALES PRICE	UNITS SOLD	AVERAGE SALES PRICE
116	\$2,021,714.00	96	\$1,179,167.00
171	\$1,990,514.00	148	\$1,223,367.00
188	\$1,600,227.00	144	\$776,115.00
139	\$685,910.00	66	\$337,978.00
114	\$693,433.00	71	\$305,250.00
118	\$33,553.00	89	\$170,362.00
71	\$283,354.00	61	\$152,680.00
163	\$93,775.00	82	\$53,290.00
76	\$55,240.00	41	\$30,235.00
87	\$40,170.00	36	\$20,770.00

Tiburon		Misc. Marin County	
AVERAGE DAYS ON MARKET	MEDIAN SALES PRICE	AVERAGE DAYS ON MARKET	MEDIAN SALES PRICE
83	\$1,651,250.00	107	\$817,500.00
89	\$1,640,000.00	134	\$887,500.00
95	\$1,700,000.00	100	\$975,000.00
73	\$1,750,000.00	74	\$912,500.00
79	\$1,440,000.00	97	\$845,000.00
80	\$1,250,000.00	133	\$677,000.00
118	\$1,270,000.00	89	\$631,500.00
80	\$1,350,000.00	133	\$587,000.00
40	\$1,275,000.00	56	\$625,000.00
44	\$945,000.00	56	\$450,000.00
62	\$780,000.00	79	\$345,000.00
113	\$697,000.00	153	\$350,000.00
133	\$677,500.00	131	\$315,000.00
134	\$582,500.00	147	\$316,250.00
125	\$597,500.00	151	\$311,170.00